

# Reference case

## Dura Automotive Portuguesa Overseas Shipment

### The Dura Automotive Case

Dura is a leading supplier of driver control systems, seating control systems, and structural door modules. Dura had a need for a packaging solution for scratch-sensitive products shipped from Portugal to Thailand.

### The Nefab Solution

The project team with members from both Dura and Nefab decided to test a Nefab ExPak box prototype with PE foam inner fittings. The prototype was tested and compared to the existing solution at a factory in Germany.

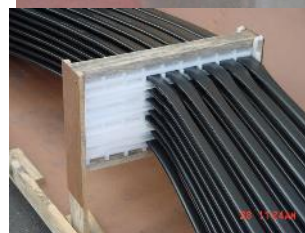
### The Benefits for Dura

Dura can now remove their softwood stock and stop manufacturing packaging themselves. Product damages are reduced, including damage from abrasive inner fittings. The cost of an ExPak box is 15 % lower compared to the previous solution. Material for inner fittings is 100% recyclable.

“As we manufacture high-value, sensitive automotive products, packaging is a key issue for us. In our division Body and Glass Systems where we produce the most fragile and scratch-sensitive parts, around 85% of our customer rejections are due to packaging and transport-related product damages. NEFAB has been able to help us minimise damages by designing the best solution for each application.

Customer needs are constantly changing and being able to react quickly and efficiently requires high level of cooperation with partners like NEFAB. Having an experienced partner that can provide complete packaging solutions helps us focus on our core business. Their solutions meet our demands of cost reduction, packaging optimisation and environmental issues. We consider NEFAB as a reliable, flexible partner whom we would like to integrate as early as possible in the process.”

Paulo Pacheco, logistics manager  
Dura Automotive Systems



Nefab solution  
sensitive Dur



Nefab ExPak box  
designed